



**DEPARTMENT:** SALES AND MARKETING

**JOB CODE:** #S002

**POSITION:** PRE-SALES PROGRAM MANAGER

**ROLE:** MID-CAREER

**EMPLOYMENT TYPE:** FULL-TIME

**LOCATION:** INDIA

### **JOB RESPONSIBILITIES**

- Project planning and management: from initiation to execution.
- Responding to RFPs & RFIs
- Discerning client requirements
- Defining processes
- Creating workflows and logic
- Setting up and delivering demos and POCs
- Onboarding and training clients
- Ensuring deliverables are executed as per agreed timelines

### **Should display**

- Drive to convert opportunity to successful closure
- Strong stakeholder and people management skills
- Excellent communication skills and ability to articulate benefits in an engaging way to business and technical audiences alike.

### **EDUCATION QUALIFICATION**

- Degree in B. Com with a passion for technology and learning.

### **SALARY**

Rupees 1.8 – 2.0 L per annum

### **INDUSTRY EXPERIENCE**

1-2 years in Finance / Accounting / Project Management / Sales

### **EMPLOYMENT TYPE**

Full-time. Individuals from tier-2 cities and towns as well as those looking to re-start a second-term career, are encouraged to apply. The position offers the flexibility to work from anywhere.

### **JOB FUNCTIONS**

Sales / Accounting

**Please send your updated CV (MS-Word or PDF) with the subject “Application for Pre-Sales Program Manager” to [careers@financetechunlimited.com](mailto:careers@financetechunlimited.com)**